



**Today's webinar will start at  
11am Pacific / 12pm Mountain**



**University of Idaho  
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## Getting Started with CSA

Ariel Agenbroad  
Community Food Systems and Small Farms  
Area Extension Educator – Treasure Valley  
University of Idaho  
April 21, 2020



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# Webinar Tips



**Close all other programs running on your computer**



**Check your sound – problems with clarity, speed, etc. switch to the phone**

Call-in number provided in the welcome email

Mute computer sound when using phone



**Type in questions for speakers (or for help with viewing & sound) into question box**



**Slide handout was sent to by email and will be posted to the Cultivating Success™ website along with the webinar recording.**



# Today's Presenter



## **Ariel Agenbroad**

Community Food Systems and Small Farms  
Area Extension Educator, Treasure Valley  
University of Idaho  
[ariel@uidaho.edu](mailto:ariel@uidaho.edu)



## **Colette DePhelps, moderator**

Community Food Systems  
Area Extension Educator, Northern District  
University of Idaho  
[cdephelps@uidaho.edu](mailto:cdephelps@uidaho.edu)







# Getting Started with CSA



Developed by Ariel Agenbroad,  
University of Idaho Extension



# Objectives

- Define CSA
- What brings us here today
- Explore common models of CSA
- Find out if CSA is right for you
- Determine your farm goals for CSA
- Planning tools you can use to begin planning your CSA



# What is CSA?

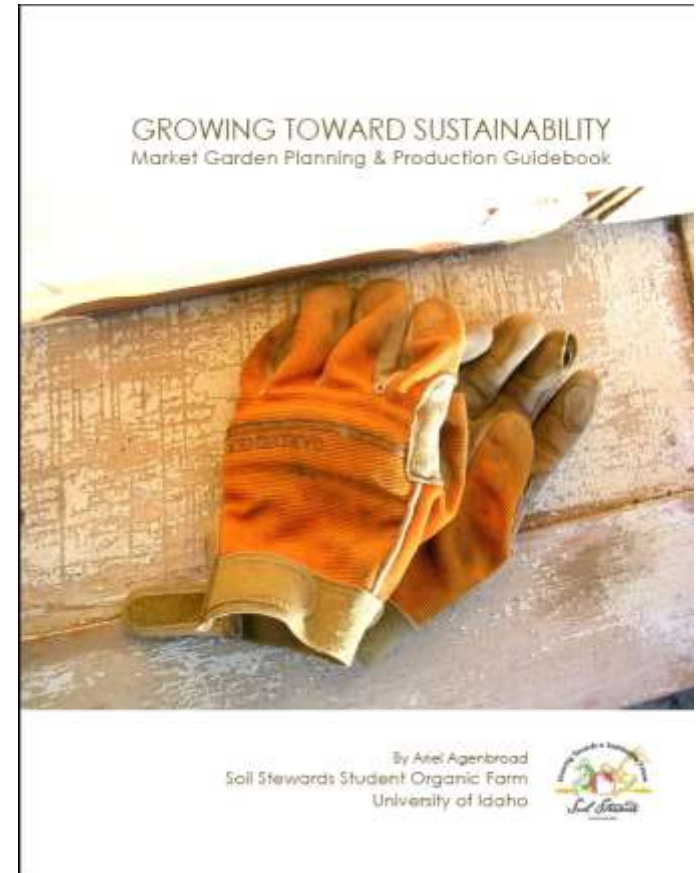
- Community Supported Agriculture
- “Subscription” farming
- The USDA defines CSA as a community of individuals pledging support to a farm operation
- Growers and consumers provide mutual support, sharing the risks and benefits of local food production

# How does CSA work?

- Members or shareholders of the farm pledge or pay in advance to cover anticipated costs of the farm operation
- In return, they receive shares in the farm's bounty throughout the growing season
- There is no single model of CSA

# My personal experience with CSA

- Ariel Agenbroad
  - Area Extension Educator, Community Food Systems and Small Farms
  - BS, Agriculture & Extension Education, 2005, UI
    - Former CSA farm manager, UI Student Organic Farm in Moscow



# Soil Stewards Farm, circa 2006

- 3 acre campus farm (cert. organic '06)
- Managed entirely by students
- Produce marketed through CSA, farm to school, campus farmstand
- CSA season July-November
- 65 individuals in 2006 CSA
  - 1/4 acre in production 2005-2006 season







## Soil Stewards Student Farm

### About

### Volunteer & Events

### Research

### Student Club

### Our People

### CONTACT

#### Soil Stewards Farm

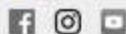
#### Department of Soil & Water Systems

Physical Address:  
425 Farm Rd  
Moscow, ID 83843

Mailing Address:  
University of Idaho  
875 Perimeter Drive MS 2340  
Moscow, ID 83844-2340

Phone: 208-885-1165  
Email: [alicond@uidaho.edu](mailto:alicond@uidaho.edu)  
Web: [uidaho.edu/cals/soil-stewards-farm](http://uidaho.edu/cals/soil-stewards-farm)

[Google map](#)


[I WANT TO](#)

» COLLEGE OF AGRICULTURAL AND LIFE SCIENCES » **SOIL STEWARDS FARM**

## Soil Stewards Student Farm

Soil Stewards Farm provides an opportunity for students to learn and practice the principles of sustainable, small-acreage market garden production. Our student farmers gain important hands-on experience and leadership skills through the operation of the farm. Students who work at the farm learn to apply scientific knowledge to management and receive the hands-on training to sustain the Soil Stewards Farm.

*Soil Stewards Farm is dedicated to growing food for our Vandal community. We have starts going in the U of I greenhouse and will be starting to cultivate the fields shortly. Please check our [Facebook](#) or [Instagram](#) accounts to stay up to date on plant sales, produce sales and all other updates.*



### Soil Stewards Student Farm

[SUPPORT](#)



# Soil Stewards Community Supported Agriculture 2020

**Your weekly C.S.A. will contain a variety of seasonal vegetables from the Soil Stewards Farm\***

**Produce selections change seasonally and availability is weather dependent**

**June - July:** lettuce, kale, swiss chard, bok choy, radish, peas, cabbage, broccoli, carrots, beets, parsley, cilantro, tomatoes, summer squash, garlic scapes!

**August – Sept:** cucumbers, basil, tomatoes, summer squash, winter squash, potatoes, onions, carrots, beets, kale, Swiss chard, lettuce, garlic, cilantro, radish, flowers!

**Cost: \$460/season (20 weeks)**  
**Pick up weekly at the Soil Stewards Farm**

**Email [soilstewards@uidaho.edu](mailto:soilstewards@uidaho.edu) or call 208-885-1165 to sign up!**

*\*Soil Stewards Farm is a student farm located just off campus near Winco and the UI Sheep Farm*



# The CSA Model

- Many variations on the theme
- Fresh vegetables most common, but can also involve eggs, dairy, meat, value added, flowers
- Farmer or shareholder driven
- Can be certified organic, or not
- Can be seasonal or year long
- Can involve shareholder labor, or not\*
- Average \$300-\$600 per share or more



# Benefits of CSA

- Up front, early operating capital \$
- Unlike some direct marketing strategies, can be structured to fit the farm & farmer
- Lots of flexibility
- Can lead or supplement other marketing strategies

# Challenges

- Beginning and managing CSA can be complex, especially for new farmers
- Meeting shareholder demands requires careful planning, timing, etc.
- Must have a supportive customer base
- Requires a great deal of organization, communication and production skill

# Is CSA right for you?

- ✓ I have experience in producing high quality, consistent products
- ✓ My community is interested in CSA
- ✓ There may be other CSAs in my community, but the market is not saturated
- ✓ I have enough land, water, and labor resources available to start and “grow” a CSA to meet my income goals

- ✓ I enjoy working with people
- ✓ I am a good communicator
- ✓ I am capable of planning for and attaining specific yield quantities
- ✓ I have a backup market for potential excess and a backup supply for unforeseen shortages
- ✓ I have researched the legalities and liabilities of this type of enterprise



# Tips from the “pros”

- Talk to other growers
- Start small
- Diversify crops and products
- Explore additional marketing outlets
- Build relationships with other growers
- Collaborate when possible







# Assessing resources & limitations

- CSA size/profitability limited by:
  - Land
  - Labor and time
  - Water
  - Community interest
  - Production experience
  - Climate
  - Transportation

# Setting season length

- Typical CSAs in Idaho offered spring-fall
- Hoophouses or greenhouses may be able to extend their season several weeks or even months on either end
- Some fill in with extras like honey, eggs, cheese, etc.



# Determining share options

- Some growers choose to offer multiple sizes (whole/half, family/couple/single)
- How much food will you provide?
- Note: time and labor spent preparing different sizes can be equal
  - Consider adjusting the smaller share price
- Will CSA be delivered or picked up?
- How will your shares be conveyed?

# Number of shares to offer

- Balance
  - how much food your land can produce
  - how much produce each individual shareholder will require
  - income goals for the season.

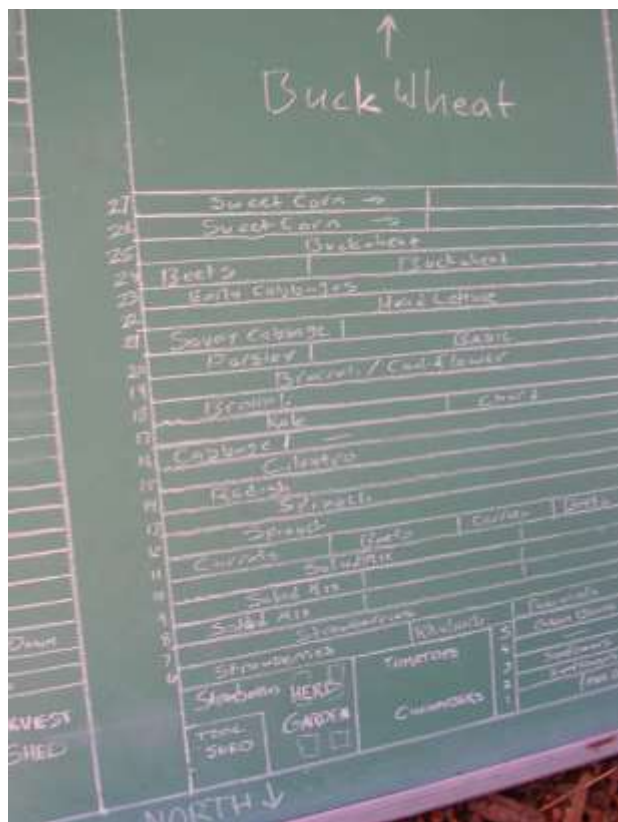


# Determining your price

- USDA estimates US households spend anywhere from \$6-\$21/week on fresh produce depending on multiple factors
- Most CSA shares ~\$10-\$40/week
- Share price may target a specific audience or reflect current markets
- What is the average market value of your weekly share?

**What does it cost your farm  
to produce a share? What  
are your goals?**

# Do the math.



- Enterprise budgets
  - Fixed and variable costs
- Production planning
  - Predicting need
  - Predicting yield
  - Scheduling planting/harvest
  - Record keeping
  - Making adjustments

# Planning your production

- How much do people eat?
- How much do I plant to meet my goals?
- How much food can I fit on my farm?



# Excel planning spreadsheets

- Originally developed as part of my graduate work, adapted over the years
- Predicts per capita vegetable needs from:
  - USDA vegetable consumption data from 1970s - present
  - Local, regional & national publications
  - Interviews with local growers who market through CSA

# Needs paired with yield averages

- Common sources of information on yields per acre or per 100 ft. row
- Keep in mind, most averages are compiled from commercial operations in varying climates
- Organic yields may be up to 30% lower during transitional years

## CSA Planning Table #1

How many CSA members do you expect?: **15**  
 What is your expected row length? (ft) **100**  
 How much % of a buffer do you want? **10** (in whole numbers)  
 You will need: 18 rows 100 ft long (for crops in this table)

**Crops Calculated by Pounds of Yield Required Per Person**

Vegetable	Pounds per Person	Pounds per Foot of Row	Foot of Row Per Person	Pounds per 15 people	Feet of Row per 15 people	Feet of Row per 15 people WITH 10% BUFFER	Final Planned Feet of Row for 15 people (+ 10% buffer)	100 foot rows per 15 people (based on final)
Arugula	1.00	1.00	1.00	15.00	15.00	16.50	16.50	0.17
Basil	0.35	0.25	1.40	5.25	21.00	23.10	23.10	0.23
Beans	3	1.50	2.00	45.00	30.00	33.00	33.00	0.33
Beets	5	1.00	5.00	75.00	75.00	82.50	82.50	0.83
Bok Choy	3	0.75	4.00	45.00	60.00	66.00	66.00	0.66
Broccoli	3	0.50	6.00	45.00	90.00	99.00	99.00	0.99

- Table automatically recalculates when you change number of CSA members, bed row length, or buffer %.
- Can adjust all need and yield columns
- Buffer % for security or to allow for extra product for additional market outlets

## CSA Planning Table #1



How many CSA members do you expect?: **200**  
 What is your expected row length? (ft) **60**  
 How much % of a buffer do you want? **20** (in whole numbers)  
 You will need: 430 rows 60 ft long (for crops in this table)

**Crops Calculated by Pounds of Yield Required Per Person**

Vegetable	Pounds per Person	Pounds per Foot of Row	Foot of Row Per Person	Pounds per 200 people	Feet of Row per 200 people	Feet of Row per 200 people WITH 20% BUFFER	Final Planned Feet of Row for 200 people (+ 20% buffer)	60 foot rows per 200 people (based on final)
Arugula	1.00	1.00	1.00	200.00	200.00	240.00	240.00	4.00
Basil	0.35	0.25	1.40	70.00	280.00	336.00	336.00	5.60
Beans	3	1.50	2.00	600.00	400.00	480.00	480.00	8.00
Beets	5	1.00	5.00	1000.00	1000.00	1200.00	1200.00	20.00
Bok Choy	3	0.75	4.00	600.00	800.00	960.00	960.00	16.00
Broccoli	3	0.50	6.00	600.00	1200.00	1440.00	1440.00	24.00

## CSA Planning Table #2



How many CSA members do you expect?: **15**  
 What is your expected row length? (ft) **100**  
 How much % of a buffer do you want? **10** (in whole numbers)  
 You will need: 3 rows 100 ft long (for crops in this table)

**Crops Calculated by Plants Required Per Person**

Vegetable	Plants per Person	Plants per foot of row	Plants per 15 people	Feet of Row per 15 people	Feet of Row per 15 people WITH 10% BUFFER	Final Planned Feet of Row for 15 people (+ 10% buffer)	100 foot rows per 15 people (based on final)	Yield (in Pounds) per foot of row
Eggplant	4.00	1.50	60.00	40.00	46.00	46.00	0.46	50.00
Garlic	5.00	4.00	75.00	18.75	21.56	21.56	0.22	40.00
Parsley/similar herbs	2.00	1.33	30.00	22.50	25.88	25.88	0.26	37.50
Potatoes	12.50	1.00	187.50	187.50	206.25	206.25	2.06	125.00
Sweet Pepper	3.75	1.00	56.25	56.25	61.88	61.88	0.62	50.00
Hot Pepper	1.25	1.00	18.75	18.75	20.63	20.63	0.21	50.00
Tomato	2.50	1.80	37.50	20.83	22.92	22.92	0.23	150.00
Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total	20.00	4.80	300.00	62.45	311.67	311.67	3.12	



## CSA Planning Table #2



How many CSA members do you expect?: **200**  
 What is your expected row length? (ft) **60**  
 How much % of a buffer do you want? **20** (in whole numbers)  
 You will need: 76 rows 60 ft long (for crops in this table)

### Crops Calculated by Plants Required Per Person

Vegetable	Plants per Person	Plants per foot of row	Plants per 200 people	Feet of Row per 200 people	Feet of Row per 200 people WITH 20% BUFFER	Final Planned Feet of Row for 200 people (+ 20% buffer)	60 foot rows per 200 people (based on final)	Yield (in Pounds) per foot of row
Eggplant	4.00	1.50	800.00	533.33	1600.00	1600.00	26.67	50.00
Garlic	5.00	4.00	1000.00	250.00	750.00	750.00	12.50	40.00
Parsley/similar herbs	2.00	1.33	400.00	300.00	900.00	900.00	15.00	37.50
Potatoes	12.50	1.00	2500.00	2500.00	3000.00	3000.00	50.00	125.00
Sweet Pepper	3.75	1.00	750.00	750.00	900.00	900.00	15.00	50.00
Hot Pepper	1.25	1.00	250.00	250.00	300.00	300.00	5.00	50.00
Tomato	2.50	1.80	500.00	277.78	333.33	333.33	5.56	150.00
Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total	20.00	4.80	4000.00	832.64	4533.33	4533.33	75.56	



# Additional tools developed

- Seed requirement calculation chart
- Production schedule templates
- Harvest and CSA record forms

Email [ariel@uidaho.edu](mailto:ariel@uidaho.edu) to request!

## WEEK OF \_\_\_\_\_

COLLECTED BY \_\_\_\_\_

## WEEK OF \_\_\_\_\_

[illegible]

# Why keep records?

- Harvest records provide more accurate values of expected yield
- For example, our crops produced only 53% of expected yield on average
- We identified crops that crops met or exceeded predicted values
  - Summer Squash (80% of expected), Bok Choy (13% higher), Cucumber was also higher

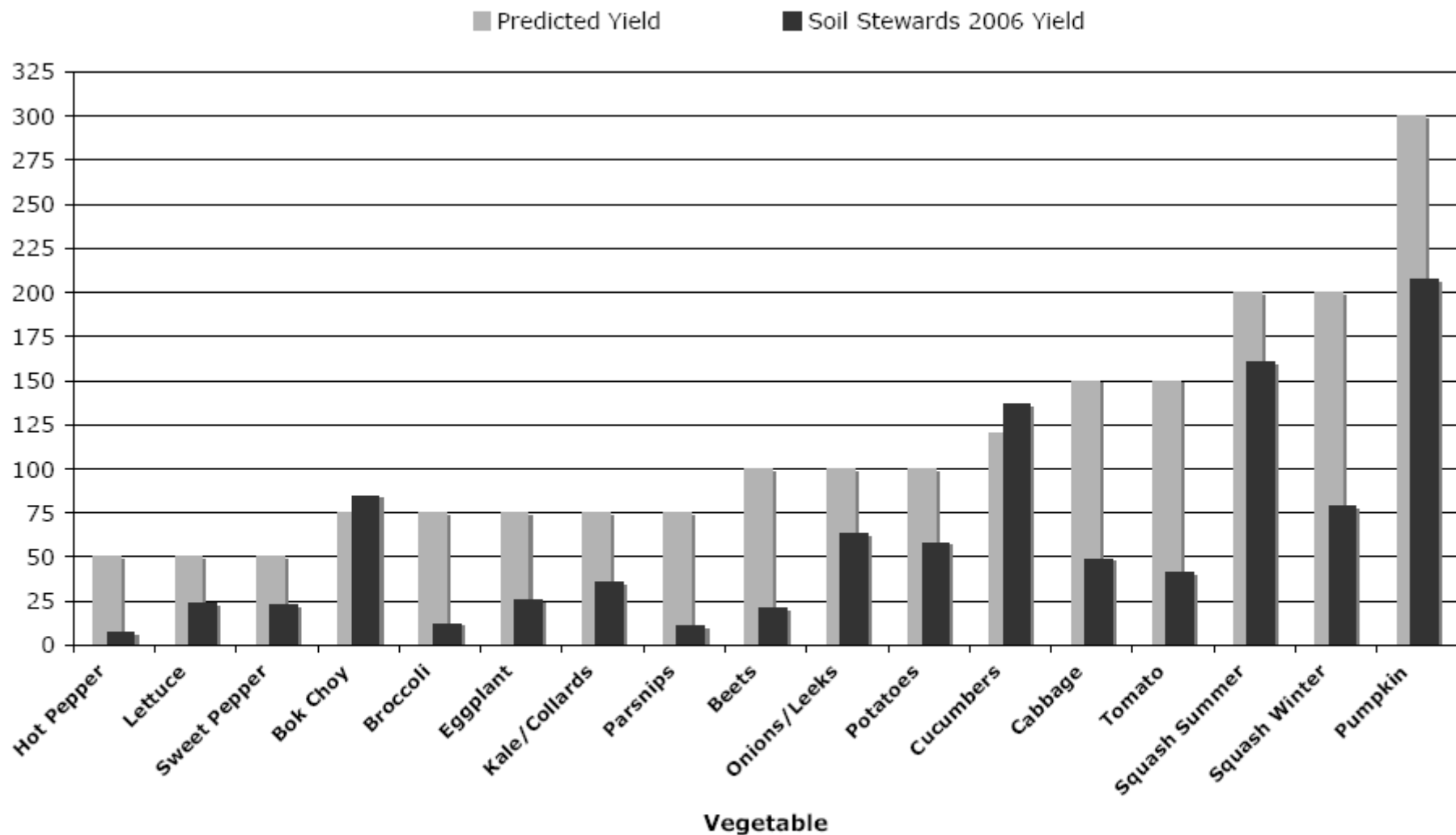


Figure 4. 2006 vegetable yields compared with predicted yields in pounds of vegetable per 100 feet of row



# Low yields attributed to:

- Early, killing frost
  - September 14
- Consistent night temperatures  $< 55^{\circ}$  F
- Human error
  - Planting delays, inadequate soil cultivation, overwatering, underwatering, poor care during germination



# Tracking share value

- At least a few times per season, estimate the value of your shares
- Base values on local market equivalents
- Are you charging too much? Too little? Just right?



Table 13. Equivalent market value of Soil Stewards CSA shares, week 10: 9-18-2006

<b>Peck Share (\$12/week): September 18, 2006 (Week 10)</b>		
<b>CROP</b>	<b>AVERAGE LBS. IN SHARE</b>	<b>EQUIVALENT MARKET VALUE*</b>
Beets	0.8	\$1.20
Bok Choy	0.64	\$1.91
Carrots	1.58	\$2.37
Cucumber	0.46	\$0.46
Onions	0.9	\$2.06
Baby Red Potatoes	2.64	\$5.25
Summer Squash	0.64	\$1.91
Winter Squash	0.74	\$1.47
Tomatoes	0.22	\$0.66

Our share price:  
\$12/week

TOTAL	8.62	\$17.30
-------	------	---------

<b>Bushel Share (\$20/week): September 18, 2006 (Week 10)</b>		
<b>CROP</b>	<b>AVERAGE LBS. IN SHARE</b>	<b>EQUIVALENT MARKET VALUE*</b>
Beets	0.86	\$1.29
Bok Choy	0.68	\$2.03
Carrots	2.38	\$3.57
Cucumber	1.18	\$1.17
Onions	1.64	\$3.76
Baby Red Potatoes	3.04	\$6.05
Summer Squash	1.9	\$5.68
Winter Squash	1.2	\$2.39
Tomatoes	0.62	\$1.85

Our share price:  
\$20/week

TOTAL	13.5	\$27.79
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\* Average market values determined from organic produce prices at Moscow Food Coop Huckleberries Market and Safeway, summer 2006



**Peck Share (\$12/week): August 07, 2006 (Week 4)**

CROP	LBS. IN SHARE	AVG. MARKET VALUE
Broccoli	0.4	0.80
Cucumber	2.12	2.10
Salad Mix	0.28	1.68
Kale	0.26	2.99
Leek	0.36	1.08
Baby Red Potatoes	1.08	2.15
Parsley	0.06	0.99
Summer Squash	1.6	4.78

<b>TOTAL</b>	<b>6.16</b>	<b>16.56</b>
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**Bushel Share (\$20/week): August 07, 2006 (Week 4)**

CROP	LBS. IN SHARE	AVG. MARKET VALUE
Broccoli	0.72	1.43
Cucumber	2.36	2.34
Salad Mix	0.34	2.04
Kale	0.34	2.99
Leek	0.5	1.50
Baby Red Potatoes	1.38	2.75
Parsley	0.1	1.25
Summer Squash	3.22	9.63

<b>TOTAL</b>	<b>8.96</b>	<b>23.91</b>
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**Peck Share (\$12/week): September 18, 2006 (Week 10)**

CROP	LBS. IN SHARE	AVG. MARKET VALUE
Beets	0.8	1.20
Bok Choy	0.64	1.91
Carrots	1.58	2.37
Cucumber	0.46	0.46
Onions	0.9	2.06
Baby Red Potatoes	2.64	5.25
Summer Squash	0.64	1.91
Winter Squash	0.74	1.47
Tomatoes	0.22	0.66

<b>TOTAL</b>	<b>8.62</b>	<b>17.30</b>
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**Bushel Share (\$20/week): September 18, 2006 (Week 10)**

CROP	LBS. IN SHARE	AVG. MARKET VALUE
Beets	0.86	1.29
Bok Choy	0.68	2.03
Carrots	2.38	3.57
Cucumber	1.18	1.17
Onions	1.64	3.76
Baby Red Potatoes	3.04	6.05
Summer Squash	1.9	5.68
Winter Squash	1.2	2.39
Tomatoes	0.62	1.85

<b>TOTAL</b>	<b>13.5</b>	<b>27.79</b>
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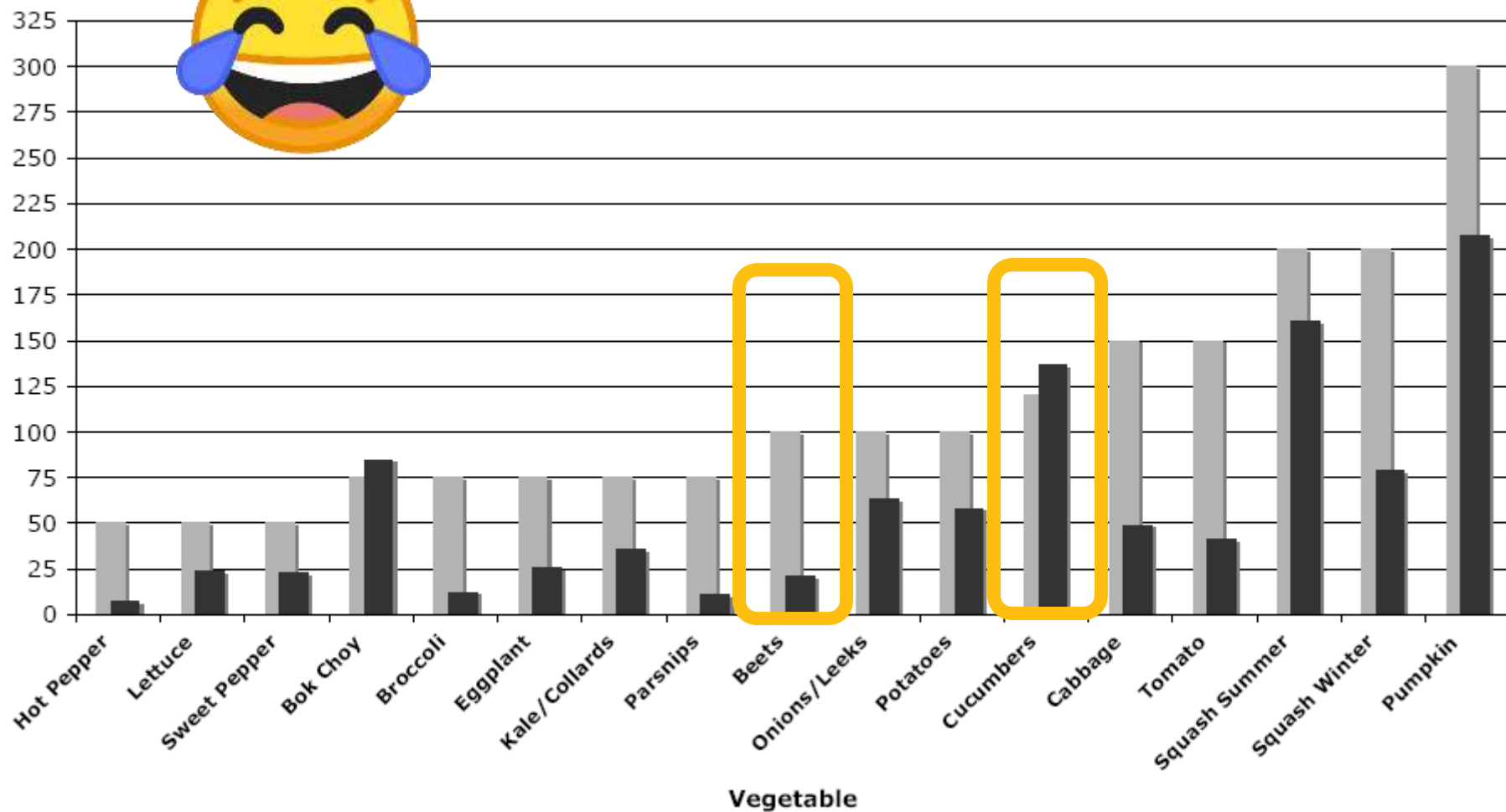
# Communicating with CSA members

- The most successful CSAs cultivate their customers as well as crops
- What should they expect from your CSA?
- Transparency
- Stories from the farm and farmers
- Recipes and suggestions
- Provide means for feedback from members



■ Predicted Yield

■ Soil Stewards 2006 Yield



# More resources for Idaho



## COMMUNITY SUPPORTED AGRICULTURE (CSA): A marketing strategy for small acreage producers in Idaho

by Ariel Agertson, Cindy Williams, Lydia Clayton, and Robert Tripepi

As the line between urban and rural areas increasingly blurs, new and/or downsized farms of 1.5, or 10 acres are common in many parts of Idaho. According to the 2007 United States Department of Agriculture (USDA) Census of Agriculture, 49 percent of Idaho's farms and ranches comprise less than 50 acres. New and experienced growers seek to make their small acreages profitable while caring for the land and preserving quality of life. At the same time, many urban consumers' appetites and values are leading them to search for high quality fresh, local, organic or sustainably grown food and products in their communities.

One increasingly viable marketing option for sustainable small farms is a Community Supported Agriculture, or CSA program. CSA can connect farmers to consumers in a mutually beneficial partnership through a produce subscription or shareholder program.

### WHAT IS CSA?

The USDA defines CSA as a community of individuals pledging support to a farm operation so that the land becomes "legally or spiritually, the community's farm, with the growers and consumers providing mutual support and sharing the risks and benefits of food production. Members or shareholders of the farm or garden pledge or pay in advance to cover anticipated costs of the farm operation and farmer's salary. In return, they receive shares in the farm's bounty throughout the growing season, as well as satisfaction gained from reconnecting to the land. Members also share in risks, including poor harvest due to unfavorable weather or pests."

### HISTORY AND GROWTH OF CSA

The CSA concept is believed to have originated in Japan in the 1970s in response to the growing industrialization of the Japanese food production and supply systems. A group of women concerned about the increase in food imports and the corresponding decrease in the farming population organized a direct growing and purchasing relationship between their group and local farms. This alternative distribution system, independent of conventional

#### CONTENTS

CSA DEFINED	1
DIRECT MARKETING FROM PRODUCE	2
IS CSA RIGHT FOR YOUR FARM?	3
GETTING STARTED/SUCCESS	4
RESOURCES	4

"...an experienced market grower with excellent planning skills, low operational costs, a cooperative climate, and plenty of local interest could readily support from \$10 to \$25 (weekly or more on less than 1 acre) from May through November and potentially realize a small profit."

University of Idaho  
Extension



COMMUNITY SUPPORTED AGRICULTURE (CSA) IN IDAHO:

## Seasonal eating week by week

by Lydia Clayton, Cindy Williams, and Ariel Agertson

### WHAT IS CSA?

Community supported agriculture—CSA—is a collaborative, shared-risk approach to local food production that encourages consumers to purchase food products directly from producers in a partnership of mutual commitment and benefit.

Consumers pay up-front early in the year for a subscription or "share" of the farm. As the name implies, "Community Supported Agriculture" means that customers or shareholders support the farm by assuming some of the operating risk. They also share in its rewards with plentiful fresh-from-the-field produce throughout the season.

CSA originated in Europe and Japan in the 1960s by people concerned with the increase of imported foods. By 1985 the concept had arrived in the United States. CSAs have grown in popularity across North America, with current estimates suggesting more than 12,500 in operation throughout the United States. In 2012, Idaho had at least 60 farms offering CSA shares, everything from range-fed lambs or beef to a broad array of fruits and vegetables.

### WHY SUPPORT CSA?

There are plenty of reasons one might choose CSA. First of all, for good health! The USDA urges American consumers to eat more fruits and vegetables and to choose a healthier, more varied mix of these foods.

CSA also benefits local family farms and regional food systems. Many feel that CSA significantly contributes to a strong local economy. In addition to receiving farm fresh products on a regular basis, members frequently receive the benefits of reconnecting with the land and participating directly in their local food system.

### WHAT CAN I EXPECT FROM A CSA?

Most Idaho CSAs provide farm fresh produce weekly throughout the local growing season. Many producers are diversifying their CSA options to also include fruit, flowers, eggs, meat, poultry, dairy products, honey, or other products. Some innovative producers are creating CSAs of various sizes for different sized families or offering monthly or bi-monthly deliveries rather than weekly. Individual CSA structures are designed to meet the needs of both the producer and consumers.

"Farm-fresh CSA products are typically available weekly, but also be monthly or bi-monthly. Most Idaho CSAs provide farm fresh produce during the local growing season and may also provide fruit, flowers, eggs, meat, poultry, dairy products, honey, and so on. Individual CSAs are designed to meet the needs of both the producer and consumers."

University of Idaho  
Extension

## Idaho CSA Directory 2020

### REGION 1

Green Tree NATURAL  
Sandpoint, ID  
(208)263-8957  
[www.greentreenatural.com](http://www.greentreenatural.com)

Long Mountain Farm  
Rathdrum, ID  
(208)977-6586  
[www.longmountainfarm.com](http://www.longmountainfarm.com)

Moore Macdonald Farm  
Clark Fork, ID  
(208)304-6462  
[www.mooremacdonaldfarm.com](http://www.mooremacdonaldfarm.com)

Mountain Cloud Farm  
Clark Fork, ID  
(208)266-1303  
[www.mountaincloudfarm.com](http://www.mountaincloudfarm.com)

### REGION 2

Deep Roots Farm  
Moscow, ID  
(800)481-8487  
[www.deeprootsfarm.com](http://www.deeprootsfarm.com)

### REGION 3

Wild Green Gardens  
Nampa, ID  
(208)254-7883  
[www.wildgreengardens.com](http://www.wildgreengardens.com)

Homegrown Farms  
Wilder, ID  
(208)761-1910  
[www.homegrownfarms.com](http://www.homegrownfarms.com)

New Choice Farm  
Emmett, ID  
(208)335-4658  
[www.newchoicefarm.com](http://www.newchoicefarm.com)

Pacific Belt Farm  
Caldwell, ID  
(208)345-8003  
[www.pacificbeltfarm.com](http://www.pacificbeltfarm.com)

Wool Farm: Harvest Club  
Nampa, ID  
(800)514-4958  
[www.facebook.com/yourfarm/](http://www.facebook.com/yourfarm/)

REGION 4  
Rock Baggett Farms  
Boise, ID  
[www.rockbaggettfarms.com](http://www.rockbaggettfarms.com)

Earthly Delights Farm  
Boise, ID  
(208)284-7712  
[www.earthlydelightsfarm.com](http://www.earthlydelightsfarm.com)

Focus: Green Farm  
Riviera, ID  
(208)954-9332  
[www.focusgreenfarm.com](http://www.focusgreenfarm.com)

Field Good Farms  
Boise, ID  
(208)958-8049  
[www.fieldgoodfarms.com](http://www.fieldgoodfarms.com)

Global Gardens  
Riviera, ID  
(208)334-4222  
[www.globalgardens.com](http://www.globalgardens.com)

Harvest Valley Ranch  
Kuna, ID  
(208)771-6321  
[www.harvestvalleyranch.com](http://www.harvestvalleyranch.com)

How And How  
Boise, ID  
(208)953-4949  
[www.howandhow.com](http://www.howandhow.com)

Owens Not-Till Farm  
Meridian, ID  
(208)322-8689  
[www.owensnottillfarm.com](http://www.owensnottillfarm.com)

Spryland Gardens  
Meridian, ID  
(208)991-7317  
[www.sprylandgardens.com](http://www.sprylandgardens.com)

### REGION 5

Owens Farm  
Buhl, ID  
(208)720-0673  
[www.owensfarm.com](http://www.owensfarm.com)

Squish Bottom Farm  
Bellevue, ID  
(208)720-2342  
[www.squishbottomfarm.com](http://www.squishbottomfarm.com)

The Country Gardens  
Hailey, ID  
(208)751-9510  
[www.thecountrygardens.com](http://www.thecountrygardens.com)

Twin Forks Farm  
Buhl, ID  
(208)450-5276  
[www.twinforksfarm.com](http://www.twinforksfarm.com)

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P.O. Box 7249 • Boise, Idaho 83707 • P: 208.332.8500 • F: 208.334.2170 • [www.agr.idaho.gov](http://www.agr.idaho.gov)

### REGION 6

Sweet Farms  
Pocatello, ID  
(208)236-7496  
[www.sweetfarms.com](http://www.sweetfarms.com)

### REGION 7

Cosmic Army Gardens  
Victor, ID  
(208)767-2682  
[www.cosmicarmygardens.com](http://www.cosmicarmygardens.com)

Shelley's Fresh Produce & Cut Flowers  
Shelley, ID  
(208)390-6140  
[www.shelleysfresh.com](http://www.shelleysfresh.com)

Sweet River Farm  
Salmon, ID  
(208)221-6290  
[www.sweetriverfarm.com](http://www.sweetriverfarm.com)

Teton Fall Circle Farm  
Victor, ID  
(208)201-1583  
[www.tetonfallcirclefarm.com](http://www.tetonfallcirclefarm.com)



## Idaho CSA Directory

CSA (Community Supported Agriculture) are farms which allow consumers to purchase local food products directly from the producers by paying up-front early in the year for a subscription or "share" of produce from the farm. A CSA can be a single farm, or a group of farms and other agriculture businesses.

A subscription (or share) usually provides an assortment of seasonal produce throughout the year which can also vary based on the CSA. Depending on the CSA, you may pick up the produce yourself, or they may even deliver it to you.

Price for a produce CSA typically ranges from \$200 to \$600 per season and may vary from 12 weeks to 6 months depending on the growing season.

A CSA will try to sell all of their shares before they begin production, so the best time to subscribe or buy your share of a CSA tends to be late winter or early spring.

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# IDAHO

Community  
Supported Agriculture  
Directory



updated April 2020







# CULTIVATING SUCCESS™

## sustainable small farms education

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Increasing the number and success of small farmers and ranchers in Idaho.



The vision of the Cultivating Success™ program is to increase producer and consumer understanding, value, and support of sustainable local farming systems in Idaho through educational and experiential opportunities. Partners in this program strive to create strong communities with infrastructures that provide the resources and skills needed to produce local and sustainable food and agricultural products for the residents of the Inland Northwest.

### Featured Programs Winter 2020

[Upcoming Webinars](#)[Recorded Webinars](#)[Finding Land to Farm Short Course](#)[10 Acres & A Dream Online Workshop](#)[COVID-19 Resources](#)[UI CALS Publications](#)

[www.cultivatingsuccess.org](http://www.cultivatingsuccess.org)



## Small Farm & Ranch Webinar Series

Cultivating Success offers a **FREE** lunchtime webinar series designed to help you explore, strengthen or expand your small farm or ranch operation!

**Mondays and Tuesdays at 11 am PST / 12 pm MST**



Tuesday, April 28<sup>th</sup> – Backyard Poultry Production

Tuesday, May 5<sup>th</sup> – Local Food System Businesses

Monday, May 11<sup>th</sup> – Selling Your Products on Etsy

<https://www.cultivatingsuccess.org/webinar-series>



# Please complete our post-webinar evaluation!

Our post-webinar evaluation is short and quick! And, your feedback is important!

Click on the link below or type it into your browser to complete the evaluation:  
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[www.cultivatingsuccess.org](http://www.cultivatingsuccess.org)

